

Cisco

646-363

Cisco Express Foundation for Account Managers

# **Answer:** B, D

#### **QUESTION:** 143

Which type of software would the Cisco Catalyst 2950 Series switches use to deliver intelligent services to networks that require additional security, advanced QoS, and high availability?

- A. Enhanced Image
- B. Standard Imag
- C. Cisco IOS software
- D. Enhanced Multilayer Software Image

#### **Answer:** A

# **QUESTION:** 144

Cisco 850 Series integrated services routers are fixed-configuration routers that support broadband cable and Asymmetric DSL (ADSL) over analog telephone lines connections in small offices. They provide the performance needed to run concurrent services, including firewall and encryption for VPNs and optional 802.11b/g for wireless networking. The Cisco Router and Security Device Manager (SDM) Web-based configuration tool simplifies setup and deployment , and centralized management capabilities give network managers visibility and control of router configurations at the remote site .What best describes the features of the Cisco 850 Series routers?

- A. Integrates data, security, and wireless
- B. Integrates data, security, wireless, and application optimization
- C. Integrates voice, data, security, wireless, and application optimization
- D. Integrates data and wireless

#### **Answer:** A

#### **QUESTION:** 145

An integrated, converged network enables customers to accomplish \_\_\_\_\_ (Choose three.)

#### A. Simplify communications

- B. Eliminate network security threats
- C. Reduce total cost of ownership
- D. Enable collaboration

**Answer:** A, C, D

# **QUESTION:** 146

What is the highest level of CISCO certification?

- A. CCNA
- B. CSE
- C. CCSP
- D. CCIE

**Answer:** D

**OUESTION: 147** 

An integrated security solution reduce TCO by\_\_\_\_\_ (choose 2)

- A. Enabling businesses to leverage investments in the network
- B. Spending less time addressing attacks
- C. Enforcing policy compliance
- D. Through admission control

**Answer:** A, D

**QUESTION:** 148

Which two statements are correct for how the Cisco Unified Wireless Network reduces overall operational expenses?

- A. Improve network QoS throughout the network
- B. Simplifies management of central or remotely located access points
- C. Ensures implementation of the most recent security protocols
- D. Streamlines wireless LAN management

# Answer: B, D

## **QUESTION:** 149

\_\_\_\_ allows for a higher level of systems management capability that reduces the risk of change as well as management and administrative costs

**Answer:** Policy control

#### **QUESTION: 150**

Which two wireless devices can be used in an integrated medical-grade network? (Choose two.)

- A. Palm
- B. Imaging phone devices
- C. Handheld computers
- D. Tablet PCs

Answer: C, D

## **QUESTION:** 151

What are the two advantages of any intelligent network that uses a systems-level approach?

- A. IMPROVE Qos
- B. Reduced costs for all types of users
- C. Packet inspection at wire speed
- D. Reduced complexity

**Answer:** B, D

## **QUESTION:** 152

You are Cisco Channel Partner Account Managers in Company.com Please find out online services provides troubleshooting tools to augment services provided by Cisco SMARTnet.

- A. CiscoWorks
- B. Cisco Output Interpreter
- C. Cisco Product Advisor
- D. Cisco Smart Business Roadmap 1

#### **Answer:** B

## **QUESTION:** 153

Which program is found in Training and Events contains information about certification and additional Cisco educational resources that enable you to further your professional opportunities?

- A. PEC
- B. Cisco Networking Academy Program
- C. Cisco TAC
- D. Cisco Partner Specializations Program

#### **Answer:** A

# **QUESTION:** 154

Cisco Catalyst\_\_\_\_\_ Series switches fit in the access area. Which switches also utilizeStackWise technology to address the needs of companies with growing networks by allowing them to connect multiple units?

#### **Answer:** 3700

## **QUESTION:** 155

Which program is detailed in Learning & Events contains information about certification and additional Cisco educational resources that enable you to further your professional opportunities?

- A. Software Application Support plus Upgrades
- B. Cisco Partner Consultative Support
- C. Cisco Networking Academy Program
- D. Cisco Partner Specializations Program

# **Answer:** C

# **QUESTION:** 156

Online Cisco resource\_\_\_\_\_ provides PPDIOO and Lifecycle Services methodology

- A. Cisco Networking Academy Program
- B. Cisco Partner Consultative Support
- C. Steps to Success
- D. Cisco Solution Designer

**Answer:** C

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